

The
MOIRAE

Group, LLC.

Change
Management
Consultants

Principle Consultant

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Life Sciences | Pharmaceutical | Semi-Conductor | Information Tech

The MOIRAE

Group, LLC.

What We Do!

(& How We Do It)

We guide and empower teams and organizations to implement systemic change to improve their processes.

We integrate a consultant into your organization for an observation period, assess the team functions, communications, software and processes. From our initial assessment we build a plan to streamline and improve; working with the teammates to make changes in small increments that have big impacts and are sustainable for long term progress.

Why you Need Us

Improving your processes leads to a more streamlined and efficient workflow that ultimately decreases the cost of doing business and increases your revenue.

How we Help Your Business

With higher efficiency, the cost of doing business decreases through less down time, tighter schedules, and higher productivity for your teams.

Who We Are...

Lead by Andrea Uvanni, The Moirae Group is a team of consultants providing business services to help strengthen and grow your organization. Whether through professional development, program implementation, education sessions, strategic planning or Project Management as a Service, we are prepared to jump in, get our feet wet and integrate into your team for optimum success.

Team members can cover economics, education, and human resource needs, as well as multiple project managers and executive level consultants.

Andrea has built her career in project management for the Life Sciences Industry and worked with clients from pharmaceutical manufacturers, semi-conductor, and Information Technology (providers, manager and developers). A list of services is provided, but we always love to discuss your needs prior to selecting services to offer the best solution possible.

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What Can We Do to Help Your Business Thrive?

PMaaS

Project Management as a Service - Providing you a PM (or several) to supplement your staff. Our PMs will provide direction, leadership, and insight to your teams to help them be involved and motivated to strive for more. The success of these projects incorporates industry knowledge and the mindset that we can and we will accomplish our goals. Bringing your projects to life is paramount. We focus on efficient processes, creating execution strategies that empower and engage your team, and implement controls to keep everyone on track.

Program Management

Programs often fail when alignment isn't achieved. Our executive level consultants can bring alignment, knowledge and a how-to plan to your program. Supplementing programs with education and practice assure sustainable success.

Business Plan*

Just getting started or making a brand pivot? No matter what point in your business you are, your plan should be up to date and relevant. Our team can combine their skillsets to create a Business Plan to show success to your stakeholders and investors, as well as a top-notch document to baseline operations success on. We want to see you achieve greatness, and that starts with planning for it!

Strategic Growth Plan*

Already have a business AND a plan - but growth isn't where you want it to be? Let our Business Administrators, Managers and Economist take a look and build a strategic growth plan to help you identify gaps in your business, how to fill them, and the methods to follow to strive for growth. From current financial analysis, gauging the current market, and forecasting with a plan of attack, this plan is designed specifically to your company and designed to help you grow within your niche. No cookie cutters here!

Market Analysis*

Our economic landscape is constantly changing. Understanding your market can help you adapt and keep your business running smoothly.

Policies & Procedures (Build Out)

Documentation, established policies and the procedures to help assure everyone knows what they need to do - communicated alignment to corporate objectives. This ranges from employee handbooks, to detailed process and software tutorials. Whatever you need to educate your team and communicate expectations, we can create it. All products will be reviewed with you at planning, and routinely throughout. Our team will meet with the appropriate subject matter experts on your team, and create plans that align with your business.

All documents are branded to your business.

Marketing Strategy

We created your marketing plan, and told you what you needed to do in it. Or you already had the plan... but exactly how to do you execute it? This is routine consulting to begin a marketing strategy, review weekly and monthly metrics, and adjust the plan accordingly to shift as the market and economy adjust. While this service may not be a one and done, we will explain the process as we go, work with you through the hurdles and build up your knowledge and confidence to evaluate and pivot with agile speed and not get left in the dust.

Content Development

Ever hear the phrase "Content is King"? Without content, your customers are not engaged and not communicating with you. Our content developers and copywriters can create content from white papers to emails, newsletter and blogs. With the creation of each of these deliverables we provide research and references to support our statements and findings. You'll also have the option to turn items such as blogs and white papers into social media or email campaigns to draw in your customers and maintain engagement. With full content packages, we'll establish a publishing calendar to plan and execute against.

Virtual Team Trainings

Finallyyyy! No matter what we do with everything before this, you must educate your team! We can create instructor lead or on-demand trainings for your team. With our subject matter experts and professional educators, these trainings can be as involved and detailed as needed to meet your industry standards.

These services can be combined into a package or purchased a la carte